SAVING ENERGY, AND SUPPORTING SUSTAINABILITY GOALS

- Founded in 2000
- $2.5 Billion: Project financing sourced and raised
- More than 1,000 employees
- $2.5 Billion: Project financing sourced and raised
- Structured to Deliver Customer Value
- Nearly 300 MWe of baseload energy generation projects owned and/or operated by Ameresco
- $717.2 Million: Annual revenue in 2017
- $1 Billion: Bonding capacity with a per project maximum of $150 million
- PUBLIC 2010 NYSE: AMRC
- Over 200 MW of intermittent renewable generation in Operations/Under Construction
- Over $5 Billion in energy solutions delivered since inception (including our predecessors)
- $717.2 Million: Annual revenue in 2017
- $1 Billion: Bonding capacity with a per project maximum of $150 million
- Founded in 2000
Based in Framingham, MA, Ameresco has more than 70 offices providing local expertise throughout **North America and the UK.**
Why is there so much interest in Microgrids now?
What is Missing...

Holistic Approach

- Society
  - Occupant comfort
  - Healthy work environment

- Economics
  - Generate onsite power
  - Store power

- Environment
  - Optimize efficiency
  - Control loads
Microgrids are scalable to fit many shapes and sizes
Communities – Positioned for this Change

Manufacturing & Industry

Colleges & Universities

Towns & Municipalities

Hospitals

Real Estate Development

Luxury Resorts

Former Almono Site Now Hazelwood Green
Microgrids Achieve Many Purposes

OBJECTIVES - A Successful Microgrid Provides

• Utility Cost Management
• Integrating New & Existing Energy Resources
• Adapts to Multiple Contingency Events
• Flexibility of Fuels & Generation Technology
• Organization & Translation of Different Control Domains
• Microgrid Sustainment
• Physical & Cyber Security
• Clear Communication of System Status & Actions
• Opportunities for Qualified Operator Intervention
THANK YOU

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Your Trusted Sustainability Partner

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